



ETHEKWINI MUNICIPALITY INVITES

PARTNERSHIP PROPOSALS FOR FARMER SKILLS AND ENTERPRISE DEVELOPMENT PARTNERSHIP PROGRAMME (3-YEAR PARTNESHIP)

Agribusiness is a department which falls under Business Support, Markets, Tourism and Agribusiness Unit, the department mission is to service SMMEs in the agribusiness value chain within eThekweni Municipality with an ultimate aim of improving productivity of the SMMEs in the agribusiness space through customized solutions that reduces barriers to competitive markets, embracing science and technology, whilst increasing their contribution to eThekweni GDP.

This process will enable Agribusiness Department to implement the City's Farmer Skills and Enterprise Development Partnership Programme that seek to:

- Enhance Farming technical skills for SMMEs in the Agribusiness production and value chain with eThekweni Municipality
- Improve farm business management skills that will ensure a resilient farm enterprise development through Farmer Skills and Enterprise Development Partnership Programme.
- Promote reliable access to markets
- Bring innovative farm production knowledge and methods that are sustainable.

The proposals will be reviewed against their alignment with Agribusiness department objectives on Farmer Skills Training and Enterprise Development.

THE KEY OBJECTIVES OF FARMER SKILLS AND ENTERPRISE DEVELOPMENT PARTNERSHIP PROGRAMME.

- Improving productivity of the SMMEs based on the Council approved Agribusiness Masterplan commodities (Poultry, Vegetables, Sheep, Piggery and Cannabis).

- Promote access, meaningful participation of AgriSMMEs in the value chain and mainstream economy.
- Facilitate creation of sustainable jobs through farm enterprise development.
- Link SMMEs in the Agribusiness space of eThekweni Municipality with potential partners for technical and financial support through business plan development.
- Introduce innovative farming techniques that promote self-reliant, sustainability and profitability.
- Bring partnership into Farmer Skills and Enterprise Development Partnership Programme.

APPLICATION/PROPOSAL SUBMISSION PROCESS:

1. Applications are preferred from non-government or non-profit organization.
2. Applications must consist of a detailed proposal on how the objectives Farmer Skills and Enterprise Development Partnership Programme can be implement in eThekweni Municipality in alignment with Agribusiness Masterplan.
3. Proposals should clearly detail the organizational expertise on Farmer Skills Training and Farmer Development.
4. Duration of the program will be 36 months with existing Agribusiness beneficiaries in all regions of eThekweni.

5. Potential partner must grow the existing beneficiaries by 25% every year from the existing database.
6. Potential partner need to provide evidence for co-funding or value added services for the program quantified financially.
7. The city will provide funding of R1 million per annum for the 3 year duration
8. Detailed financial implications for a 36-month period Farmer Skills and Enterprise Development Partnership Programme.
9. All submitted proposals will be evaluated against the objectives of the Farmer Skills and Enterprise Development Partnership Programme
10. The outcome of whether the proposal is accepted or declined will be guided by Council decision with applicants advised accordingly.

TERMS AND CONDITIONS:

1. All applications must be delivered to the **Agribusiness Department offices: Durban Fresh Produce Market 81 Flower Road, Clairwood, Durban 4052.** No electronic submissions will be accepted.
2. Minimum 2 years experience in fund raising and implementing enterprise development programmes.
3. Fund raising experience of grant funding to implement such programmes
4. Latest audited financial statements indicating how such grant income has been spent.
5. Potential partner need to provide evidence for co-funding or value added services for the program quantified financially.
6. Submit details proposal and implementation plan for the 36 months duration indicating existing funding, required funding and number of existing jobs created and new jobs that will be created through the partnership funding.

7. ADJUDICATION CRITERIA

DESCRIPTION	POINTS
1. Organisation registration and compliance.	10
2. Evidence for co-funding or value added services (financial capability)	30
3. Detailed proposal with clear methodology as to how the program will be implemented.	30
4. Organisation expertise and experience in Skills Training and Farmer Development	20
5. Detailed financial implications for a 36-month period	10

8. No applications will be accepted after the closing date of **02 February 2024.**
9. Applicants required to sign a register on submission of their applications at the drop off. Signing of register is required for record and audit purposes.
10. The submission of an application does not guarantee proposal acceptance or partnership approval.
11. The feedback whether a proposal has been accepted or not will be communicated in due course.

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